Revenue Sources

Platform

End Users

Examples of deployment site sizes, progressively growing in a log scale

Billion Users

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1'000'000 users Large LDC/LLDC (e.g. Rwanda)

ASIA

100'000 users Small LDC/LLDC (e.g. Bhutan)

PACIFIC

10'000 users Small Island (e.g. Tonga)

EMEA

1'000 users Refugee Camp (e.g. Greece)

AMERICAS

100 users Indian Tribe (e.g. Amazon)

Capex/Hardware

- Ruggedized WiFi hotspots and repeaters
- Backbone link equipment and spares (Satellite/Fiber/GSM)
- Infrastructure and repair costs

Opex/Software

- Bandwidth purchased at discounted bulk rates
- Education (MOOC),
 Health and Impact
 Sourcing applications
- Ancillary operational and maintenance costs
- Fundraising costs
- NGO operations

governments finance LED replacements to drastically reduce their Public Lighting

energy consumption....

BroadLights helps qualified

Crowdfunding,

Grants, Loans,

Donations

Give-a-Gig app w/ ShareTheMeal* as Business Model

Local campaigns etc.

Recurring budget to pay back LED swap costs and new (reduced) cost of lighting

Recurring budget savings on energy after LED swaps; allocated to buying sturdy WiFi hotspots, bandwidth and value added applications

Revenues originating in savings that result from the Public Lighting lamps upgrade to LEDs represent the bulk of our income in the case of UN Member States

....enabling the reuse of most electricity savings to deploy Public WiFi through our standardized BroadLights platform User Fees,

Advertising,

Government Budgets

Fees lower than 5% of income per month for 500MB

Ads are optional

* ShareTheMeal.org app from the World Food Program (wfp.org)